






Strategic Partner Vendors	
	<b>Avigilon</b> — Part of Motorola Solutions, Avigilon provides security cameras and associated software and analysis services, along with access control and communications solutions. Avigilon software can even work with existing 3rd party solutions, so you can keep the value in your current investment.
	<b>INA Alert</b> — Using Avigilon technology, INA Alert provides video surveillance and access control. This includes door readers, cameras and data servers. In addition, INA Alert offers mobile digital tools for staff management, including a message board, scheduling tool and shift board. INA Alert is family-owned and based in Ellinwood, Kansas.
	<b>STOPit Solutions</b> — STOPit is an anonymous reporting solution used in thousands of schools worldwide to help keep students safe and make administrators' jobs easier. Through a mobile app, web, and phone reporting, STOPit helps administrators identify and even prevent school bullying, student self-harm, and acts of violence. Benefits include 24-hour incident monitoring, risk management, training and promotional services. Through Smoky Hill ESC, any school in Kansas can sign on for STOPit at a discounted rate. A free demonstration is available at <a href="http://stopitsolutions.com/shesc">stopitsolutions.com/shesc</a> .
	<b>Method Test Prep</b> — With more than 15 years of experience, Method Test Prep has worked with thousands of students to help them see a substantial improvement in test scores. Resources include tutoring, test prep classes, practice tests and much more for both the ACT and SAT.
	<b>Twotrees</b> — This Wichita-based technology company offers innovative virtual reality technology for educational institutions — everything from headsets to immersive “backpack” units, along with the supportive technology to run them. Help students explore diverse ideas and global locations all from the classroom!






If you want to stay up-to-date on all the latest volume purchasing news from Smoky Hill Education Service Center, subscribe to our mailing list! Either scan the QR code at right with a smartphone or visit [go.smokyhill.org/vpnews](http://go.smokyhill.org/vpnews) to get started.



**For more information about the Smoky Hill ESC Volume Purchasing Program, contact:**

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Smoky Hill Education Service Center Volume Purchasing Programs and Solutions	
	<b>ESM Solutions</b> — ESM (formerly eSchoolMall) is the place where purchasers can count on one of SHESC's selected vendors for everything school districts need from art materials and cafeteria supplies to lumber, copy paper, custodial supplies, science lab equipment, and much more.  <u>Current vendors include:</u> Air Capital Distribution, CDW-G, Ecolab, F&A Foods, The Filter Shop, Frey Scientific, Hyatt Life Sciences, Liberty Hardwood, Masterhand Sanitizer, Paper 101, Quill, School Specialty, Scott Electric, WAXIA, Sports Connection, Paper101, Voss Lighting, and Williams Janitorial Supply.
	<b>COVID-19 Prevention</b> — To help address current needs and concerns surrounding COVID-19, SHESC has created an annual catalog since summer 2020 with preventing spread of the virus. These include hand sanitizer, disinfectant wet wipes, and personal protective equipment.  Other relevant supplies are available through School Specialty, our cafeteria and custodial supply catalogs, and our furnace filter catalog - which added higher-quality MERV 13 filters for better air filtration and removal of aerosols.
Premier Partners: Punchout Catalogs	
	<b>CDW-G</b> — CDW-G is a leading source for high quality technology equipment and software at nationally negotiated discount prices. School personnel can continue to work with their current CDW-G account representatives. Just be sure to request the SHESC-Sourcewell pricing.
	<b>School Specialty</b> — School Specialty is one the nation's largest providers of office supplies, classroom materials, art and craft supplies, cleaning and facilities products, and school safety items. Rely on School Specialty for thousands of items at great prices with free shipping on most items.
	<b>Frey Scientific</b> — Frey Scientific is bringing science to life. The company provides people with creative solutions in science by offering innovative products and services. Explore thousands of expertly selected products designed to support K-12 STEM education. Shipping on most items is free!

## Other Volume Purchasing Partners

	<p><b>SOCS (Simplified Online Communication System)</b> — SOCS allows school districts to enhance communication with stakeholders through professionally created web sites that are affordable, easy to update, and simple to maintain. With SOCS, there are no set-up or support fees and no size limitations. SOCS also includes a mobile app with a mobile-friendly calendar, enhanced navigation, new toolbar and a customizable home page included for each site.</p>
	<p><b>Kansas City Audio-Visual</b> — KCAV provides solutions that enhance presentations, meetings, training sessions, and events. For 50+ years, KCAV has served the education market with the latest in Audio/Visual resources. Technology resources combined with comprehensive support before and after any sale result in customer satisfaction.</p>
	<p><b>F&amp;A Food Sales, Inc.</b> — F&amp;A Food Sales is located in Concordia, Kansas, and has been serving customers for more than four decades. Operating from a modern, state-of-the-art distribution center, the company covers more delivery area out of one distribution center than virtually any other food service distributor in the United States, using a late-model fleet of trucks and temperature-controlled trailers. Contact <a href="mailto:vp@smokyhill.org">vp@smokyhill.org</a> for more information or to have an F&amp;A sales rep get in touch.</p>
	<p><b>Learn360</b> — Learn360 offers digital K-12 content via cutting-edge technology delivered in an online environment. Users can create unforgettable lessons that actively engage students in the subject matter with a virtual library of incredible media from a variety of leading publishers – including PBS, National Geographic, History Channel, A&amp;E and many more. The library includes more than 153,000 media resources and continues to grow. The user-friendly interface and advanced search functions return lightning-fast results, playable on any platform.</p>
	<p><b>Sports Connection</b> — Sports Connection is a Kansas company that has been serving schools across the state since 1980. With a wide variety of sports equipment and uniforms, it offers equipment for schools, PE classes and teams - including custom uniforms. Access Sports Connection through ESM.</p>
	<p><b>Paper 101</b> — Paper101 was created to be a dedicated supplier of paper supplies. The goal of Paper101 is to offer schools and other governmental entities competitive pricing, quality products, and outstanding delivery and support. Paper101 offers both copy paper and card stock, which may be combined to reach the minimum order for free shipping. Available through ESM to place orders.</p>
	<p><b>Liberty Hardwoods</b> — Liberty Hardwoods is a hardwood lumber and plywood distribution company established in 1997. The company primarily serves custom cabinet and furniture manufacturers, other woodworking companies, and institutions, as well as schools. For quality hardwoods and plywood, Liberty Hardwoods can be a one-stop shop. The company also offers a selection of essential lumber-related hardware and supplies, including adhesives, sandpaper, drawer slides and screws. Orders are convenient through ESM.</p>

## Integrated Learning Systems and Online Resources

### Available at Discounted Per-User Rates

	<p><b>Achieve3000</b> — Achieve3000 is a leading differentiated instruction system based on decades of research to increase reading comprehension, vocabulary, and writing proficiency. The goal is to break down the barriers that prevent children from reading, writing, and learning to their full potential through one-on-one differentiated instruction.</p>
	<p><b>Fast ForWord</b> — Fast ForWord from Scientific Learning builds reading and language skills to help students learn successfully in the general classroom. Fast ForWord supports all students in meeting standards and provides extra support for struggling students. Reading Assistant is also now included with each Fast ForWord license.</p>
	<p><b>Odysseyware</b> — Odysseyware is a learning management system with research based, proven core curriculum, assessments, and robust, targeted learning tools that provide administrators, teachers and students with powerful learning solutions that can be utilized in a myriad of instructional settings.</p>
	<p><b>Edmentum Solutions</b> — Edmentum is a leading provider of online learning programs designed to drive student achievement for academic and career success. Edmentum offers solutions in Foundational Skills, Instructional Content, Practice and Skills Mastery, English Language Learning, and Diagnostic/Prescriptive.</p>
	<p><b>Plato PLE</b> — Plato Courseware from Edmentum is a standards-based online learning program grounded in solid research, sound pedagogy, and applied innovation. It has a rigorous, relevant curriculum that challenges students with a 21st century approach—engaging them with interactive, media-rich content.</p>
	<p><b>Study Island</b> — Study Island is an Edmentum resource for providing practice for mastery of Kansas curriculum standards along with a formative assessment system that allows real-time, data driven instruction.</p>
	<p><b>Rosetta Stone</b> — Rosetta Stone pioneered the use of interactive software to deliver language instruction. Rosetta Stone's immersive techniques and speech recognition technology are proven to unlock it and help learners gain confidence in understanding and speaking in their new language. More than 25 world languages are available.</p>

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